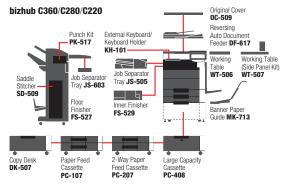
SYSTEM OPTIONS



TARGET

Aims

- To surpass the competitors' line-up of new-generation color devices
- To stimulate replacement of color machines in the mid-speed range
- To fulfill monochrome product requirements
- To increase Segment 2/3 Market Share a series to replace existing B/W machines

Office

• To strengthen Konica Minolta as a strong solution provider

Sales targets to look for:

- Mid-volume office environments
- Users of medium-speed B/W or color machines primarily in Segment 2/3
- Users who need mainly B/W output
- Users with graphic arts needs (C360 & C280 with IC-412 Fiery[®] Controller)

OUR COMMITMENT TO ENVIRONMENTAL SUSTAINABILITY

Konica Minolta keeps its long-time commitment to environmental sustainability with a 360 degree perspective – through its policy, products, programs and people. Our global approach with a local touch harmonizes our business practices with the environment that we all share.

Konica Minolta publishes its annual Environmental Policy and Environmental Report to share its commitment, accomplishments and goals in protecting the environment.

We strive to manufacture products that attain the lowest impact on the environment with the highest efficiency in the office. Through our exclusive Simitri® HD toner and fusing technology for reducing power consumption; 100% duplex capability for paper efficiency and use of recyclable plastics from packaging materials to our devices, Konica Minolta truly shows its loyalty and responsibility to protecting the environment not only for today but also for future generations.

Besides participating in global environmental programs like Energy Star, Eco-Mark, Blue Angel and EcoLeaf, Konica Minolta sustains its own recycling, manufacturing and procurement programs. The Clean Planet Program in the United States ensures recycling through our recycling centers.

Konica Minolta employees around the world share our dedication to protect the environment by actively participating in corporate environmental programs and initiatives.

We, at Konica Minolta, are committed to achieving a sustainable environment.

Please refer to mykonicaminolta.com for more information.







KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC. 100 Williams Drive, Ramsey, NJ 07446 www.CountOnKonicaMinolta.com www.kmbs.konicaminolta.us Item #: C360PG 9/09



KONICA MINOLTA

ENHANCEMENTS

bizhub C360/C280/C220 vs. bizhub C353/C253/C203 Series

Enhancements	C360/C280/C220	C353/C253/C203
Copy Speed Simplex and Duplex (B/W and Color)	C36 0: 36/36 C280 : 28/28 C220 : 22/22	C353 : 35/35 C253 : 25/25 C203 : 20/20
Max. Scan Speed (B/W and Color)	70/70 (300 dpi)	70/70 (300 dpi)
Scan Speed (B/W and Color)	42/42 (600 dpi)	55/51 (600 dpi)
Warm Up (seconds) (B/W and Color)	C360/C280 : 27/35 C220 : 22/27	C353 : 30/41 C253/C203 : 27/37
FCOT (seconds) (B/W and Color)	C360/C280 : 5.8/7.7 C220 : 7.5/11	5.9/8.5
Card Shot	Std.	No
Standard Memory/HDD	2 GB/250 GB	1 GB/60 GB
CPU	C360/C280: 1 GHz C220: 667 MHz	C353/C253/C203: 1 GHz
Finishing Options	FS-527 Floor Finisher FS-529 Inner Finisher JS-505 Job Separator	FS-519 Base Finisher FS-609 Floor Booklet Finisher JS-505 Job Separator
Bluetooth [®] Printing	Yes	No
Outline PDF	Yes	No
Searchable PDF (with Optional LK-105 i-Option Kit)	Scanning feature to convert a hard copy scan document into a searchable PDF with OCR capability	No
USB Interface	4 Standard Ports EK-604/EK-605 (1 Optional Port)	EK-603 (2 Optional Ports)
Advance Security Functions:	HDD Encryption (Std) Copy Guard/Password Copy (Opt.)	HDD Encryption (Opt.) No
Fiery [®] Support	IC-412 (for C360 and C280)	IC-409 (for C353 and C253)

bizhub C360/C280/C220 pocket guide



full color printer/copier/scanner/fax





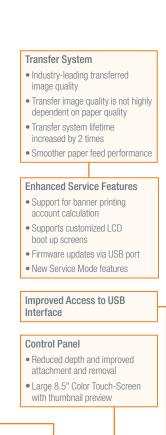


C360/C280/C220 Superiority over the Competition Industry Leading

- Improved first copy out time and first print out time: 7.7 sec (C360/C280 color)
- Faster warm-up time: 35 sec (C360/C280 color)
- High-speed color scanning (70 opm)
- Superior performance (print, scan and multi-access)
- Industry-leading minimal downtime
- Industry-leading guiet operation
- · Consistent B/W image guality based on an Auto-Refining Developing System
- Maximum total paper capacity (plain paper): Standard 1,150 sheets/ Up to 3,650 sheets with options
- All trave support thick paper (Up to 140 lb.)
- RADF paper weight: 9.31 lb. to 55.88 lb.
- Multiple bypass tray paper weight: Up to 100 lb. cover
- Multi-position stapling and hole punching: Up to 50 sheets with optional 2/3-Hole Punch (PK-517) or optional Saddle Stitching (SD-509) (for FS-527)
- Multi-position stapling: Up to 50 sheets (FS-527 or FS-529)
- Center staple & fold: 15 sheets/60 pages (FS-527 + SD-509)
- Banner print support
- Black Over Print (PS Driver)
- Auto-Trapping (PS Driver)
- PDF version 1.7 support
- Standard PCL /PS/XPS driver
- Print drivers feature MvTab for individual customization
- Non-Image Area Erase copy feature (Sky Shot)
- Card Shot
- Watermark feature in copy mode
- Scan-to-Me. Scan-to-Home
- Enhanced User Box feature
- Copy Guard/Password Copy
- Import/Export File to/from User Boxes
- Searchable PDF
- Color Internet Fax
- Bluetooth[®] printing
- Standard hard disk data encryption
- Support for HID Proximity Card Authentication
- Support for Biometric Authentication
- NDS authentication over TCP/IP
- Support for color universal design
- Quiet operation
- High energy-saving device
- Increased consumable life

MAJOR DIFFERENCES FROM PREVIOUS MODELS

NEW FEATURES Newly Developed MFP Controller CPU: C360/C280: MPC8533E 1 GHz **Robust Security Features** C220: MPC8533E 667 MHz New AU-102 Biometric Main Memory: 2 GB (Standard) + 1 GB (Optional) Scan-to-Me and Scan-to-Home HDD: 250 GB (Standard) Further improvements for NDS authentication over TCP/IP industry-leading uptime Standard HDD Encryption Three image stabilization controls to suit user's operating environment Copy Guard/Password Copy Dedicated image stabilization Facilitating the Seamless Office control for B/W images. Industry-leading first copy • Enhanced user box feature out time (Color) with enhanced operability Reduced warm-up time after Native XPS and Windows main power switch turned on Improved print performance Enhanced Emperon[®] features **B/W Machine Features** New image processing ASIC Non-Image Area Erase feature achieves industry-leading image quality RADF (Optional) C652 Series RADF design optimized for the C360 Series (Optional) Paper feed speed changed and acceleration speed reduced Reduced vibration noise by changing motor frequency Reduced operating noise by using brushless motors Expanded Web Browser Belt drive replaces gears functionality (AJAX support) used in previous models 70 opm scan speed



PRODUCT CONCEPT

Konica Minolta's flagship MFP's with emphasis on Segment 2/3 color upgrades and B/W replacement.

Successor models to the C353/C253/C203. These nextgeneration MFPs offer seamless connectivity to leading-edge superior performance, high image quality, high reliability and low TCO. This new series strives for an even higher level of perfection by building on the strengths that made the predecessors such outstanding products.

Appeal Points

This bizhub series achieves an uncompromising level of reliability, performance, and true ease-of-use for the user, establishing it as the main machine in the office.

- Aiming specifically at B/W replacement
- ► Same level of specifications, functions and options on all 3 models
- ► More competitive system pricing level
- More competitive total B/W and Color CPC than current models
- Same reliability, productivity and installation ease on all 3 models ► Superior B/W image guality
- Industry-leading productivity (first copy out time, warm-up time, scanning, printing, multi-iob performance, image stabilization)
- Industry-leading high image guality
- Further improvements in reliability and durability
- Enhanced Emperon[®] features
- · Seamlessly connects tasks in the office, allowing documents to be converted into electronic data, distributed, received. shared and utilized
- Improved usability by accurately meeting market needs
- Excellent environmental performance (energy-saving, quiet operation)
- New-generation bizhub design
- 8.5" Touch-Screen Control Panel with color user interface (color-based universal design, animation guidance)

bizhub



Resource-friendly design enables use of recycled materials Compliance with environmental standards

Multiple Bypass Unit

Second Fax Board

Housed inside cover

consumable life

consumable life

Energy Saving

Quiet Operation

Setup Time

and Developing Units

Separate black drum and black

developer offer highly increased

Separate color drums and color

developers offer highly increased

Auto-Refining Developing System

Stable B/W images via Auto-

Refining Developing System

C360/C280/C220 are industry

leading energy-saving devices

compared to previous models

Industry-leading guiet operation

Operating and non-operating

noise further reduced

Significantly Reduced

Typical Energy Consumption (TEC)

values increased from up to 33%

Drum Units

 Supports banner paper* · Paper weights up to 100 lb. Cover

Toner Replenishment

 Color/Black: Mixed carrier filling for Auto-Refining Developing System support

- Animated end-user operating procedures
- of misfeed locations

Thumbnail features

FS-527 Floor Finisher: Industry leading slim design,

- quiet operation, high productivity
 - JS-505 Job Separator Tray

Improved display

Choice of Three Output Options:

- FS-529 Inner Finisher: Compact design, three staple position, high productivity

(Sky Shot) Watermark feature supported in Copy mode Card Shot Enhanced Features from Previous Models • Enhanced overlav feature New page management log features Expanded Color User Interface Enhanced Color Preview/

Authentication Unit

IEEE 802.1X support

Color Internet Fax

Vista support

Bluetooth[®] printing